# Minutes of the Pre-Bid Meeting for "Empanelment as a Training Service Provider under Mukhya Mantri Kaushal Samvardhan Yojna (MMKSY) and Mukhya Mantri Kaushalya Yojna (MMKY)" Dated -05 sept 2017

#### Details of the meeting -

• Name of officers present from MPSSDM-

Sr. No	Name	Designation
1	Shri G N Agrawal	Additional Chief Executive Officer
2	Shri B R Vishwakarma	Joint Director
3	Shri S S Mishra	Deputy Director
4	Shri Abhishek Tiwari	Training Officer
5	Shri Manish Sharma	Consultant
6	Shri Nishkarsh Mehra	Consultant

- Date of Meeting 05 September 2017
- Day Tuesday
- Time 02.00 PM to 04.00 pm
- Venue Auditorium, Government Model ITI, Govindpura, Bhopal 462023

The meeting began with a joint welcome address by Shri G N Agrawal and Shri B.R. Vishwakarma of MPSSDM to all the applicants, who choose to attend the pre-bid meeting of the aforementioned project. He added that the MPSSDM has received 40 queries till the stipulated time period. All the queries of the participating organizations were discussed and clarified. Further, the queries raised during the pre-bid meeting were also addressed and have been incorporated in this document.

### Decisions taken / Clarifications provided on the Queries raised by applicants

Sl. No.	Name of the Applicant	Section	Sub section	Reference/Subje	Clarifications sought	Decisions taken / Clarifications provided
1	FAST Education and Research Society	D. Submission of Proposal	24	Eligibility	TSP should have an average turnover of 1 Crores, however, our company has an average turnover of 70 Lacs only.     our sister concern, our training arm, FAST Education has an additional average turnover of 80 Lacs.	•
2.a.	iDaksha Training Academy	D. Submission of Proposal	24	Eligibility	Existence period of three years should be considered from date of opening of technical proposal	1. Refer to Section 24 (i) of the RFP Document.
b.		D. Submission of Proposal	24	Eligibility	Relaxation in turnover and networth	<ol> <li>As mentioned at Sr no. 1 of this document.</li> <li>Net-worth has been relaxed in Clause 24 (ii)(a)(ii) for any Organization "Should have a positive net worth of INR 17.50 Lakh as on 31.03.2016 or 31.03.2017 (any of the FY bidder choose to propose)</li> <li>(Also refer the modified version of the RFP document)</li> </ol>
c.		D. Submission of Proposal	24 (i) (c)	Eligibility	Clarifications on definition of NSDC partner	considered as NSDC empanelled / partner agency-  1. Funding Partners of NSDC Or 2. Non funding partners of NSDC
3.a.	Gram Bharti Mahila Mandal	Definitions & Glossary	Centre Affiliation Fees		When the Centre needs to be affiliated	After the TSP is selected and sanction order is issued
b.		C. Preparation of Proposal	17. General Considerations		Separate RFP submission for more than one district	No. One proposal with multiple districts allowed.
c.		C. Preparation of Proposal	17. General Considerations		Separate EMD submission for more than one district	Yes.
d.		D. Submission of Proposal	22		Envelope for ORIGINAL and COPIES of TECHNICAL PROPOSAL	Same Envelope

e.		D. Submission of Proposal	24	Eligibility	Requirement of GST number for Societies	Goods and Services Tax Act 2017 will prevail, as applicable but per hour training cost as per the Common Cost Norms mentioned in the RFP (Clause 28) would be paid to TSPs. No additional payment would be made to TSPs above this cost.
f.		D. Submission of Proposal	24	Eligibility	Consideration of fee-paying status for technical capability	Please refer modified version of the RFP document
g.		D. Submission of Proposal	24	Eligibility	Turnover from Skilling programmes or all training programmes would be considered. Average turnover or total turnover for each year	Turnover from Skilling programmes only would be considered. Average turnover for two years.
h.		D. Submission of Proposal	24	Eligibility	Average Net-worth for total turnover for each year	Average net-worth for two years
i.		E. Training Partner Empanelment	26. Selection of Districts	Empanelment	Pooling of District	Explained in the RFP document. Please refer Table on Page 19
j.		E. Training Partner Empanelment	28. Training Cost		Categorization of courses	Please refer the notifications of Common Norms
k.		E. Training Partner Empanelment	31. Performance Guarantee		Not able to understand the penalty matrix	Explained in the RFP document. Please refer Table on Page 23
4.	Iris Learnings	D. Submission of Proposal	24	Eligibility	Proprietorship Firms can apply or not?	Yes.
5.a.	WWSO	D. Submission of Proposal	24	Eligibility	SME and registered with NSIC and exempted from EMD as per SME Act 2006. Request for exemption	No exemption for submission of EMD is allowed.
b.					EMD may be taken in form of DD	EMD shall be submitted in form of Bank Guarantee only valid for 6 months.
6.a.	Mosaic Network	D. Submission of Proposal	25. Criteria for Technical Evaluation	Sector Specific Training	We have to mention the trained/ placed numbers only in the sector in which we want to apply or consolidated numbers can be mentioned.	Please mention sector specific numbers only
b.		D. Submission of Proposal	25. Criteria for Technical	Operational capabilities	Can screen shot of funding/ sponsoring agency be considered	No.

			Evaluation		as supporting evidence	
c.			Sub-			No.
		С	contracting/ Franchisee		Is Infrastructure partnership allowed?	
d.		A	4	RPL	There is no clarification about how RPL will be conducted?	This RFP does not includes targets for RPL
7.a.	Lakhotia Computer Centre	С	19	Sub-Contracting	<ol> <li>How many days we will avail to create centres?</li> <li>Can we acquire all infrastructures on rent basis?</li> </ol>	<ol> <li>Will be communicated once the selected TSP signs the agreement</li> <li>Rented infrastructure is allowed subject to submission of relevant documentary evidences at the time of Centre Affiliation</li> </ol>
b.		D	22	Proposal Submission	How many copies of proposal need to be submitted?	Original + 2 copies
c.		Е	26	Selection of District	Regarding Unserviced blocks	TSP needs to open a training centre in one of the unserviced block of the district selected by TSP
d.		Е	26	Selection of District	Regarding relaxation in Pooling of district	No.
e.		E	29	Payment Terms	Payment mechanism	Overall project cost will be calculated as per the base cost of CCN but the mechanism for released of fund and the output parameter of installment would be detailed out at the time of MoU signing.
f.		E	29	Payment Terms	Advance Payment after MoU signing or batch formation?	After batch formation
g.		С	31	Performance Guarantee	How many days for PG submission	The shortlisted TSPs would be invited for PG submission once the notification for shortlisted TSPs is issued.
h.		F	35	Training	QP Nos courses or MES courses	Only QP NOS courses
8	Indian Institute of Higher Education and Research Trust				Experience in sectors other than listed in RFP	Proposal is invited only for listed sectors
9	Satchikitsa Prasarak Mandal (SPM), Yavatmal- Maharashtra	D	24	Audited Balance Sheet for FY 2016- 17	Since the balance sheet shall be done on Sep 30,2017 and if there no extension to this, we will be able to comply with this condition	MPSSDM understand that the deadline for Audit of Books of Accounts is 30 September 2017. Therefore, we have mentioned that Applicant Organizations may submit

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					as the submission is on 10th of	"Audited P&L / Income Statements for any
					October. But in case the deadline is	two FYs out of FY 2013-14 to 2016-17 and
					extended for Balance Sheet	CA Certificate in required format"
					submission by Government, the	-
					same may not be available before	
					RFP submission.	
10	Navarpan Lok	D	24 - i(b)	Eligibility	Affiliation with NCVT is given as	As per Clause 24(i) (b) of the RFP.
10	Shikshan Sansthan	D	24 1(0)	Lingibility	eligibility Criteria. Our	This per chause 24(1) (b) of the RCT.
	Siliksilali Salistilali				Organization is affiliated from	
					DGET. As NCVT is a committee	
					which comes under DGET and	
					training program run by us is	
					under SDI scheme in which	
					clarification after training are done	
					by NCVT. Hence, the organization	
					which is affiliated from DGET	
					should be considered eligible.	
11	ShwetaDubey				Location Clarification for Center	Please refer Section E Clause 26
					Set-up	
12	ITRC Technologies	D	24		Consortium allowed or not?	No
	Pvt Ltd.	_	-,			
13.a.	Lagsh Job Skill	D	24	Eligibility	Can an NSDC partner with office	Proposals may be submitted by any
10.4.	Academy Pvt Ltd.	D		Lingianity	in MP apply?	organization fulfilling the required eligibility
	reducing 1 vt Eta.				in the apply:	criteria as per Section D Clause 24 (i) (a).
						criteria as per section D clause 24 (1) (a).
						Organizations wishing to apply under
						Section D Clause 24 (i) (c) should have
,		70		721' '1 '1''		registered office in Madhya Pradesh.
b.		D	24	Eligibility	Format for Project Completion	Certificate from Sponsoring Agency
					Certificate for ongoing projects	
14	Shrikanwartara				GST Registration	Goods and Services Tax Act 2017 will
	Chhajed Charitable					prevail, as applicable but per hour training
	Trust					cost as per the Common Cost Norms
						mentioned in the RFP (Clause 28) would be
						paid to TSPs. No additional payment would
						be made to TSPs above this cost.
15	Narmada Health				we are enrolled under "PMKVY",	Please refer our RFP document regarding
-0	Group				for past few months. We have	eligibility and marking criteria
	Croup				started giving training in PMKVY	
L					started giving training in TMKVI	

					from this year. so we need some	
					clarifications	
					as we have not done any	Please refer our RFP document for
					placements because our batch is	Placement Capability
					still in the process of training, will	•
					we be eligible for " MKVY"	
16	Orange				Assessment bodies empanelled	Assessment and certification would be done
					under SDIS are allowed for	by the concerned Sector Skill Councils
					Assessment and certification	
17.a.	SSV SKILLS	D	24	Eligible	1. We apply for GST no can we	1. Goods and Services Tax Act 2017
				Organizations	submit GST number after	will prevail, as applicable but per
					submission of technical proposal	hour training cost as per the
					2. We work with NSDC funded	Common Cost Norms mentioned in
					partner in PMKVY 1.0 and trained	the RFP (Clause 28) would be paid
					more then 2000 candidate in	to TSPs. No additional payment
					different states under registered	would be made to TSPs above this
					franchise MOU basis and in	cost.
					PMKVY certified candidate	2. MoU would not be considered.
					certificate our center name	Please furnish Certificate from
					mention in TC name but we don't	Sponsoring Agency
					have project completion certificate	3. You may apply if your registered
					from NSDC because NSDCsign	office is established in Madhya
					the MOU with their partner not	Pradesh
					with us so can we apply on the basis of MOU with NSDC funded	4. Please provide certificate from
					partner.	sponsoring agency
					3. We are training partner with	(Also refer the modified version of the RFP
					NSDC in PMKVY 2.0 through	document)
					smart portal shall we apply under	documenty
					24.i.c category	
					4. We work with MPCVET as a	
					VTP for MES SDIS Scheme and	
					placed around 250 candidate but	
					we don't have placement certificate	
					from MPCVET shall our data of	
					placed candidate are consider in	
					the project without the certificate	
					from MPCVET.	

b.		E	26	Selection of Districts	1 If we select districts from Pool A, Pool B and Pool C and all selected districts have un-served block then shall we have a training center in all district or a one center in un- served block from any district Pool A, Pool B and Pool C will eligible us.	Please refer our RFP document
18	All India Technical and Management Council	D	24	Eligible Organizations	Net-worth can be relaxed	Please refer point 2(b) of this document
19.a.	SHAPE	D	24	Eligible Organizations	Average turnover for three years	Please refer point 1 of this document
b.				Placement Capability	Email from Sponsoring Agency allowed	No
20	ISMITA					Please refer above queries as queries have been already covered.
21	Pravesh Institute	D	24	Eligible Organizations	Definition of NSDC Training Provider or Partner?	Please refer point 2(c) of this document
22	Scope Learning Resources Pvt. Ltd.	D	24	Eligible Organizations	1) under section 1, section "C" Training Partners Empaneled with NSDC:- All TP those empaneled with NSDC under PMKVY_2 does not have any MOU or Agreement with NSDC. These are eligible are not. Other condition will fulfil by us. 2) under section 3 Technical capability, section "C" Our company trained more than 500 candidates in accounts & taxation, Hardware & networking Course and placed but not provide any gov certificate or under govt. scheme. Can we eligible. 3) under section 4:- Only list of centers provided or any other proof.	Please refer point 2(c) of this document     No     Supporting documents as per Annexure 6D to be submitted

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23.a.	Nikhil				We have huge experience in other	
	BangiyaVidyapeeth				sector but We want to work in	
					Domestic Worker SSC, Since this	
				Sector Specific	SSC is new and formed after	
		D	25		PMKVY 1, So but obviously due to	Sectoral experience is required as per RFP
				Training Capability	this we have No formal Experience	
					in this particular sector. Now as	
					per the RFP criteria, Please tell us	
					how it will get considered	
b.					We have Experience of 15000	
					Candidates & have 5 Crore turn	
					Over,	
					Over,	
					and we are a SSC partner, We will	
					open more then 10 Centers in MP	
					for this Scheme,	
					for this scheme,	
					Now our society is Registered in	
		D		Pl: 1 12	West Bengal So Please tell us we	
		D	24	Eligibility 1 a	are Eligible or Not	Please refer Section D Clause 24 (i)
c.					In the RFP only center affiliation	
					fees is mentioned but please tell us	
					that,	
				Centre affiliation	Center Inspection/ Audit will	MPSSDM would issue necessary guidelines
				fees	happen or not.	and SOPs regarding centre inspection
d.					If Aadhar link attendance does not	
					work due to any technical issue	
					then what about	
				Aadhar linked		
				Biometric	Manual attendance or is there any	
				Attendance	other substitute of it.	No provisions for manual attendance
e.					In the RFP, it is mentioned that	
					the candidate should receive their	
					salary in their bank account,	
					Summy in their summacount,	
					since we want work in domestic	Salary received in "Cash-in-hand" would not
				Placement	worker sector,	be considered
1	l	1	1	i iaceilleilt	worker sector,	ne considered

	I	1			1	<u> </u>
f.		E	28	Training Cost	so the candidates of this sector receives cash-in hand salary, so what its substitute.  Please give us the clarity that Payment is depend on PASS/ FAIL or not,  and what about advance payment, and what are the other terms & conditions related to payment	Please refer point 7(e) of this document
24.a.	IL&FS	Section C – Preparation of Proposals	19. Subcontracting or Franchising	ii. Training Service Providers cannot operate the training centres via franchise agreement iii. In case any Training Service Provider is found violating Clause 19 (i) & (ii), the Client may consider cancelling the contract, withholding all payments and forfeiture of the PG.	Kindly clarify if any building can be taken on rent? While only the building will be on rent, infrastructure and training operational needs will be provided by IL&FS Skills	Training centres established in rented premises / buildings are allowed under this RFP
b.		Section D – Proposal Submission and Evaluation	25. Criteria for Technical Evaluation		Please clarify if the tie-ups/ MoUs include 500 candidates cumulatively or 500 candidates for one tie-up?  In case of 500 candidates for one tie-up, it is suggested that the number of candidates should be reduced. Given the demography,	For every Tie-up/MoUs for placements upto 500 candidates one mark will be awarded subject to maximum of 5 marks. It is clarified that cumulative tie-ups / agreements would also be considered.

c.		Section E –	26. Selection of		diversity across sectors and regions, it may not be possible to get one employer to assure hiring of 500 candidates.  Since IL&FS Skills has CAAF	
		Training Partner Empanelment	Districts		approved centres (on SMART portal) in the state with allocations provided in the past and few centres awaiting allocations.  Can those centres be considered for the bid under MMKSY and MMKY?	Dedicated centres need to established for implementation of MMKSY / MMKY
d.		Section E – Training Partner Empanelment	26. Selection of districts	All districts have been categorized into 3 pools – Pool A, Pool B and Pool C	Please specify if one district can have more than one centre?	Yes, based on the targets allocated
e.		Section E – Training Partner Empanelment	31. Performance Guarantee	If a Training Service Provider is not able to complete the targets in terms of candidates trained and placed, following matrix would be used by MPSSDM for considering percentage of amount of forfeiture of PG submitted by TSP	The placement varies centre wise due to many factors such as willingness to migrate etc.  It is suggested that such factors should be incorporated to have a realistic view and instead of penalty on overall performance, penalty should be levied on centre wise performance.	Responsibility of placement rests with a TSP and not training centre
f.					Other queries	Please refer queries by other agencies and have been covered in this document
25.a.	Rehan Hyder	D	24	Eligible Organizations	Relaxation of Turnover	Please refer point 1 of this document

b.				Training Partner		Please refer Section E Clause 26 and table
		E	26	Empanelment	Pooling of Districts	for details
c.					Advance Payment	Please refer point 7 (e) of this document
26	Shubh Enterprises					Please refer queries by other agencies and
						have been covered in this document
27	TS Skill and Tech					Please refer queries by other agencies and
	Pvt. Ltd.					have been covered in this document
28.a.	AISECT	Section F	Annexure – 6D	GST Registration	Skilling industry is out of GST	Please refer point 3(e) of this document
			<ul><li>qualifying</li></ul>	Number	regime. AISECT, registered as a	
			documents,		society, has all its services under	
					skill industry and hence we have	
					not applied for GSTIN. Please	
					clarify if this requirement will be	
			Page no: 38		exempted in such a case or not.	
b.		Section E	Target	Maximum Training	1. It is unclear how the	The CA certificate would indicate
			Allocation,	Target allocation to	maximum target would be	turnover from skilling programmes
			Page no 20 -	a TSP	calculated. How is 4 times of	only. The maximum number allocated
			point no 1.		average annual turnover related to	would be 6000 or four times of average
					training numbers?	annual turnover, whichever is less.
						2. Please refer Annexure-2
					2. What would be the	3. This target of 156750 is only for Private
					proportion of target allocation	TSPs.
					between MMKSY and MMKY to	
					any TSP?	
					3. Are the training sectors	
					common between the private	
					players target (1,56,000) and the	
					Govt. Institutes Target ?	
c.		Section D	24 – (iii)	Training and	AISECT has trained thousands of	No
			Technical	Placement Data	students at its centers under fee-	
			Capability,		based model (non-sponsored).	
			page no 13 &		This data has been reported to	
			(iv) placement		NSDC. Screenshots of NSDC portal	
			capability ,		are available. Will this data be	
			page no 15		considered?	
d.		Annexure –	Operational	For many projects	Annexure – 6D – qualifying	Certificate from sponsoring agency is
		6D –	Certificate	we have work	documents	required.

		qualifying		orders which		
		documents		clearly mentions addresses of our	Page no : 38	
		Page no : 38		training centers where the project is being executed. Would these be considered or not?		
e.		33. Mobilization , Counseling Page no : 24	Support in Mobilization	1. Given that a large number of female candidates are to be mobilized, will any support be extended from MPSSDM?  2. Will the data of unemployed youth	33. Mobilization , Counseling  Page no : 24	1. No 2. No
£		of Calastian	Former for list	with client be provided to TSP?	of Orlandar of Habitata	Dlaces subscitute list
f.		26. Selection of districts  Page no 20	Format for list of preference	What is the format for providing preference list of our selected districts?	26. Selection of districts Page no 20	Please submit the list
g.					What would be MPSSDM's role in the individual Departmental level training targets (1,40,000)?	Query is out of the scope of this RFP document
h.		Section E	28. Training cost  Page 21	Residential Mode of training	Is residential mode of training allowed/ encouraged for this project?	Provision for residential training is made in the scheme for specific geographical area and for specific social groups. TSPs should propose their targets only. Residential targets, subject to availability, would be allocated by MPSSDM considering the local needs during the target allotment process.
29	Bhaskar Foundation	D	29	Applicability of Goods and Service	we are not registered in GST as our all activities are related to Skill	Please refer point 3(e) of this document

				Torr	Development Coston or 1 this	
				Tax	Development Sector and this	
					sector is exempted from GST	
					registration as per GST	
					Guidelines <b>attached</b> (page no. 14	
					vide point no. 63, 64).	
30.a.	CMC Skill	D	24	Eligible Organizations	Consortiums	Not allowed
		D	25		Placement Capability, marking Criteria relaxation	No relaxation
31.a.	Genius Maker	D	25	Eligible Organizations	Relaxation in turnover	Please refer point 1 of this document
b.					EMD	Please refer Section 21 of the RFP
c.					Proposal Validity	Please refer Definitions & Glossary of RFP
d					Performance Guarantee for payment or during agreement	At the time of signing of agreement
32.a.	Naqvi Welfare Society	D	25	Eligible Organizations	Relaxation in turnover	Please refer point 1 of this document
		Е	26	Training Partner Empanelment	Pooling of districts in the ratio 1:2:1	Please refer all given scenarios under this clause
					Mobilization	No
33	Skills Root	D	0.5	Eligible	Exemption in experience for NSDC	Please refer our RFP document
		D	25	Organizations	partners	
34.a.	Quess Corp Ltd.	С	21	BG	Format for BG	BG from scheduled Commercial Bank may be submitted in the format prescribed by the respective bank
b.		E	29		Payment Terms	Please refer point 7(e) of this document
c.		Е	26	Selection of districts	Format required	Please attach list with your cover letter Annexure 6A
d.		С	21	Proposal Validity and EMD Validity		Proposal validity is three months from the date of submission of bid while EMD should be valid for six months
e.		D	24	Completion Certificate from Sponsoring Agency		Please obtain certificate from sponsoring agency

f.				CV of trainers		DGT/SSC certified trainers would be considering for marking
35	NISA Global					Queries have been covered above.
36.a.	AshimTuli	Definition and Glossary	Earnest Money Deposit	Earnest Money Deposit	Can we deposit the EMD in the form of Demand Draft in case BG is taking time	EMD should be submitted in form of BG only
b.		Definition and Glossary	Performance Guarantee	Earnest Money Deposit	Can we deposit the PG in form of Demand Draft if BF is taking time and replace it with BG Later	No
c.		Definition and Glossary	Placement	Minimum Wage	In case candidate is employed outside Madhya Pradesh. For which state will the Minimum wage limit apply	The Minimum Wages Act of Madhya Pradesh would be considered.
d.		Section C	18 - Proposal Validity	Proposal Validity	In Section C Point No 18 (i) the proposal validity is mentioned as 90 days and in Section C Point no 19 (iv) the Validity is mentioned as 180 days	Proposal validity is three months from the date of submission of bid while EMD should be valid for six months
e.		Section D	22 (iii) - Submission of Proposal (POA)	Power of Attorney	Can we use the stamp paper of our location or stamp paper of MP only needs to be used.	Stamp paper issued PAN India is valid
f.		Section D	24 - Eligible Organisations	Training and Placement Capability	Can we give the MOU / Work order copy as training numbers supporting and employer letters and placement proofs for placement supporting as getting certificate from govt departments will take a lot of time	No
37	Bhopal Education Foundation				Kindly relax the norms of eligibility criteria so that we can be participate in empanelment of training service provider with MPSSDM.	Please refer to point 1 of this document and please refer the modified version of the RFP document
38.a.	Vigyan Evam Prodhyogiki Vikas Samiti	24. Eligible of organization	i (b)	(b)	3 year old iti is eligible or any new iti whose society is 3 year old is eligible	Please refer our RFP document
b.		4. Eligible of organization	i (c)	(c)	Empanelled with NSDC means the training provider whose is	Please refer point 2(c) of this document

					empanelled with NSDC for	
					implementing PMKVY2.0 is also	
					eligible	
39.a.	MITCON Mega			Applicants shall		Not allowed
	Skill Centres			not be allowed to	There are a lot of details that need	
				submit any	to submitted with the Tender	
			14.	supplementary	Document, in case the evaluation	
		В	Disqualificatio	information /	committee needs additional	
			n on	document after	documents the bidder should be	
				submission of	allowed to submit supplementatry	
				proposal to	documents. This is a standard	
				MPSSDM;	practise in the Tendering Process	
b.				,	A bidder submitting selecting a	Rs 25000 per district
					district from Pool A will have to	0.11
				INR 25,000 <b>per</b>	select one district each from Pool B	
		С	21. Earnest	district applied	and Pool C also. Kindly clarify	
			Money Deposit	for.	whether in this case the bidder is	
					required to pay an EMD of 75000	
					or 25000?	
c.					In case of new company,	Consortiums are not allowed
					experience of Parent / Subsidiary	
					company should be considered on	
					the basis of agreement	
				A	/undertaking between bidder and	
				company/partners	Parent / Subsidiary company as	
				hip/society/trust	below:	
				with a minimum of	i. Parent / Subsidiary company	
				three years of	would provide all the technical	
		D	24 - Eligible	existence as on	support & expertise, financial &	
		D	Organisations	31.07.2017 (i.e.	project management support to	
			O	organizations	the bidder to discharge its	
				registered on or	obligation as per the scope of work	
				before 31.07.2014	under contract.	
				are eligible to	ii. During Performance of work	
				apply).	during contract period, bidder and	
					parent company/ subsidiary shall	
					be jointly and severely responsible	
					for satisfactory execution of	
					contract.	

				iii. Bidder shall have the overall	
				responsibility of satisfactory	
				execution of the contract.	
d.	D	25 - Eligible Organisations	c. Any Training Provider empaneled / partner with National Skill Development Corporation (NSDC) whose registered office is established in Madhya Pradesh as per the organization's certificate of incorporation with a minimum of three years of existence as on 31.07.2017	We request the authority to allow NSDC Partners having registered office anywhere in India to Participate in the Project. If NSDC has evaluated an organisation and has made the Organisation its partner, the organisations having their offices elsewhere should also be considered for the project	Not allowed
e.	D	25- Eligible Organisations	Consortiums are not allowed under the schemes.	There are precedents that Consortium has been allowed under various schemes. We request the authority to allow 2 Organizations to form a consortium and combine there strengths for the better execution of the project.	Consortiums are not allowed
f.	D	Technical Capability - Page 13	Project completion certificates mentioning the sector-wise no. of trainees trained for completed projects and certificate from the sponsoring agency	We request the authority to accept a certificate on letter head of the company duly signed by the Director/Authorized Signatory along with the PO copy from the customer. This certificate should suffice the requirement	Please refer the modified version of the RFP document

			mentioning the		
			sector-wise number of trainees		
			trained as		
			31.03.2017 in case		
			of ongoing projects.		
g,	D	Placement Capability	"Placed" means wage employment for minimum three months post completion of training.	As per Section "Definition and Glossary" it is mentioned that Placement under schemes is defined if a candidate fulfills the criteria "runs his own set up for 3 months post completion of the Training Prgramme". We request the authority to consider self	Self employment under the schemes would be allowed as per the scheme's terms and condition. But for considering the marking criteria and past experience details pertaining to "wage employment" only would be considered.
			-	employment of the candidate for the clause as well.	
h.	D	Technical Capabilty Scoring	Marking criteria for document based technical evaluation will include the following parameters:	Although for NSDC partners relaxation has been provided in the eligibilty criteria, but the Technical Criteria has been kept the same for all the prospective bidders. We request the authority to change the Technical Scoring Criteria so as to accommodate more NSDC Partners.	Please refer our RFP documents. No changes in the same would be done.
i.	D	Point V page 16	Should have operations in at least 1 State and minimum 5 districts (within India) with a track record of operating a minimum of 5training centres in last three financial years.	We have State of the Art Centres across the country and they are mostly running Fee based courses. Certificate from sponsoring agencies cannot be provided in the case. The bidder should be allowed to furnish Rent/Lease/Sale Agreement as a proof of centres	Please refer our RFP document
j.	E	Page 20 Point 26 - Selection	Each Training Service Provider	Will the centre in the block be over and above the Centre opened in	Please refer our RFP document

			of District	will have to mandatorily open a training centre in one un-served block (Blocks where no Govt. ITI is present), if the block falls in the district chosen by the TSP.	the district. Please Clarify	
k.		E	Page 21 Point 28 - Payment Terms	All applicable taxes would be borne by the Training Service Providers (TSPs).	The skill development Programmes usually do not come under the ambit of Tax. Please confirm that there is no tax is applicable on the scheme	Please refer point 3(e) of this document
1.		Е	Page 21 Point 28 - Payment Terms	Training cost shall be paid on a per hour basis as per the Training Cost guidelines issued by MoSDE based on the Common Cost Norms committee	Can the bidder propose Residential Courses and claim the fee for boarding, lodging etc as per the common norms?	Please refer point 28(h) of this document
m.				Courseware for the Training Programmes	Can the Department provide Courseware to maintain uniformity in all training programmes. If yes, then will the bidder be required to bear the cost of the courseware	Applicants to prepare their own content as per the Curriculum prepared by the concerned Sector Skill Council
40	APTECH				Consideration for Consortium and Franchisee	Consortium, Sub-contracting and Franchisee models are not allowed under this RFP

## In addition to above queries received online the queries raised during meeting are as given below:-

Sl. No.	Name of the Clarifications sought Applicant		Decisions taken / Clarifications provided
110.	Organization		
1.	Amulet Education services	Annexure 6K is missing in RFP Document	Proposal is required to submitted mentioned as per Annexure 6A to 6J. Annexure 6 K mentioned as a typographical error which may please be ignored.
2.	Power to Empower Skills Pvt. Ltd.	If we give salary in cash what evidence MPSSDM will required	Please refer point 23(e) of this document
3.	Divya Drishti Shiksha Samiti	can we apply for sectors beyond what is given in RFP	No
4.	Sam Group of Organization	If we trained students other than regular courses in Engineering or similar Institutions. Are they eligible in this scheme?	Please refer our RFP document regarding Technical Eligibility (Section D - Clause 24 & 25)
5.	Universal Samiti	For trained and placed candidate mail from sponsoring agency allowed or not as proof	Certificate from Sponsoring Agency would be needed. Email would not be considered.
6.	Phase skill society	Turnover from skilling or total average turnover required	Skilling Programmes only
7.	SSIT Indore	Relaxation in turnover	Please refer point 1 of this document
8.	NICVT Indore	Same proposal or two different proposal for both the scheme i.e. MMKSY & MMKY	One proposal may please be submitted
9.	Prashanti Education Society	Relaxation in 5 training centers in MP	Not allowed
10	Ask Horizon	Franchise who have already worked for PMKVY scheme allowed for this scheme	Not allowed
11.	Gram Bharti Mahila Mandal	Can we take MES trainer for this scheme	DGT/SSC certified trainers would be considering for marking

Based on the queries, few modifications have been made in the RFP document and the modified RFP is uploaded on the web-portal <a href="https://www.mpskills.gov.in">www.mpskills.gov.in</a> and ssdm.mp.gov.in. Applicants are requested to please refer to the latest modified version of the RFP document before submission of the same to MPSSDM.

#### In the modified RFP version the Schedule of Activities has also been revised as follows-

Sl. No.	Milestone	Revised Date
1.	Circulation of the RFP document	23.08.2017
2.	Submission of pre-bid queries	04.09.2017 (till 4.00 pm)
3⋅	Pre-bid meeting	05.09.2017
4.	Issue of pre-bid meeting clarifications and its circulation	07.10.2017
5.	Deadline for submission of Technical Proposal	26.10.2017 till 02.00 PM
6.	Opening of Technical Proposal	26.10.2017 at 03.00 PM at Model ITI Auditorium,
		MPSSDM Campus, Govindpura, Bhopal – 462023
7•	Notification / Empanelment of Selected Training Service Providers	Till 15.12.2017
8.	Signing of Agreement with training service providers through MoU and sanction	Till 15.01.2018
	order	
9.	Commencement of work (registration of TSP on portal and mobilization of	01.02.2018
	candidates) by	

The meeting ended with a Vote of Thanks.

(G.N. Agrawal)
Additional CEO
Madhya Pradesh State Skill Development Mission
Bhopal, Madhya Pradesh